

# RUSTON LINCOLN CONVENTION & VISITORS BUREAU BOARD OF DIRECTORS MEETING 8:00 A.M. MARCH 18, 2021 2111 NORTH TRENTON RUSTON, LA

# **Minutes**

# **Members Present:**

Marc Newman, Chair Josh Perot, Treasurer Staci Faulkner Jeff McGehee Jeff Parker Matt Pullin

# **Staff Present:**

Amanda Carrier, President & CEO Tori Davis, Marketing Director

# **Members Absent:**

Paul Kabbes, Vice Chair Andy Durrett Rob Owens

# **Call to Order**

Mr. Newman called the meeting to order at 8:07 a.m.

## Invocation

Mr. Newman presented the invocation.

# **Review of Mission Statement**

Mr. Parker presented the mission statement.

# **Approval of Agenda**

Action Item #1: Mr. Parker made a motion to approve the agenda. Mr. Perot seconded. All present said aye. Motion passed unanimously.

# **Approval of Minutes**

Action Item #2: Mr. McGehee made a motion to approve the minutes from the previous meeting. Mr. Pullin seconded. All present said aye. Motion passed unanimously.

#### **Public Comments**

None

# President/CEO's Report

Ms. Carrier reported that lodging tax was down 13.85% for January. Lodging numbers for February and March both look promising. She shared that the CVB recently took over coordination of the Louisiana Peach Festival in partnership with Downtown Ruston.

Action Item #3: Mr. Perot made a motion to approve the President's Report. Mr. Pullin seconded. All present said aye. Motion passed unanimously.

#### **CVB Resolution for SBC**

Ms. Carrier presented a revised resolution to the Board to be submitted to the State Bond Commission for the purpose of applying for the Paycheck Protection Program.

Action Item #4: Mr. Pullin made a motion to adopt the revised board resolution. Mr. Parker seconded. All present said aye. Motion passed unanimously.

# Sales and Marketing Report

Ms. Davis presented the sales and marketing report.

Action Item #5: Mr. McGehee made a motion to approve the Sales & Marketing Report. Mr. Pullin seconded. All present said aye. Motion passed unanimously.

# Treasurer's Report

Mr. Perot presented the Treasurer's report. He reported that expenses exceeded revenues for the month of February. Expenses exceeded revenues for the year.

Action Item #6: Mr. Parker made a motion to approve the Treasurer's Report. Mr. Pullin seconded. All present said aye. Motion passed unanimously

### Chairman's Report

Mr. Newman noted that with more people being vaccinated, travel sentiment is improving, and we are hopeful for a promising year ahead.

Action Item #7: Mr. Perot made a motion to approve the Chairman's Report. Mr. McGehee seconded. All present said aye. Motion passed unanimously Meeting was adjourned at 8:18 a.m.